Business and Administrative Services Pathway Model

- **Start Pre-Business**
  - As early as grade 7 (based on readiness)

- **Billing Clerk**
  - Salary: $32,260
  - Job Growth (10 yr): 16%
  - Annual Openings: 787
  - Average Tuition: $0 - $4,000

- **Purchasing Agent**
  - Salary: $57,040
  - Job Growth (10 yr): 0.7%
  - Annual Openings: 334
  - Average Tuition (2 yr): $7,600

- **Purchasing Manager**
  - Salary: $92,440
  - Job Growth (10 yr): 5.1%
  - Annual Openings: 90
  - Average Tuition (4 yr): $39,700

**Workplace Visits**
- Job Shadow
- Internship
- Work

**Supervised Experience**
- Work

**Internship**
- Work

Provided by middle schools, high schools, employers, Ohio Tech Centers, and Colleges.

**Preparing students for multiple options after high school:**
- gainful employment and/or post-secondary study.

HometownOpportunity.com
### Secondary Pathway: Supply Chain Management

#### Courses with Secondary & Post-Secondary Credits

<table>
<thead>
<tr>
<th>Year 1</th>
<th>1st Semester</th>
<th>English</th>
<th>College Seminar</th>
<th>Financial Accounting</th>
<th>Software Applications</th>
<th>Personal Finance</th>
<th>Business Language</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 1</td>
<td>2nd Semester</td>
<td>Business Applications</td>
<td>Investments</td>
<td>Statistics</td>
<td>Managerial Accounting</td>
<td>Management</td>
<td>Micro-economics</td>
</tr>
<tr>
<td>Year 2</td>
<td>1st Semester</td>
<td>Macroeconomics</td>
<td>Legal Environment of Business</td>
<td>Money &amp; Banking</td>
<td>International Finance</td>
<td>Finance Elective</td>
<td>Arts &amp; Humanities Elective</td>
</tr>
<tr>
<td>Year 2</td>
<td>2nd Semester</td>
<td>Marketing Principles</td>
<td>Finance Capstone</td>
<td>Finance Practicum</td>
<td>Finance Elective</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Postsecondary Program: Marketing Operations

<table>
<thead>
<tr>
<th>Year 1</th>
<th>1st Semester</th>
<th>English</th>
<th>Algebra II</th>
<th>Chemistry</th>
<th>US Gov’t &amp; Economics</th>
<th>Foreign Language</th>
<th>Managerial Accounting</th>
<th>Intro to Supply Chain Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year 2</td>
<td>1st Semester</td>
<td>Marketing Principles</td>
<td>Finance Capstone</td>
<td>Finance Practicum</td>
<td>Finance Elective</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

---

**High School CTE Program Courses**

- **High School Courses for Postsecondary Credit (Including Apprenticeship Hours) and the Corresponding Postsecondary Courses**
- **Required Courses**
- **Recommended Electives**

---

HometownOpportunity.com